

# Tobacco Industry Efforts To Reduce Nicotine

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# Background

- FDA issued the ANPRM for a “Tobacco Product Standard for Nicotine Level of Combusted Cigarettes” on March 16, 2018.
- FDA has expressed interest in reducing nicotine levels to 0.3, 0.4, or 0.5 mg/g in filler; about a 98% reduction from current levels.
- FDA has suggested that such levels are technically achievable by employing and/or combining several potential technical solutions



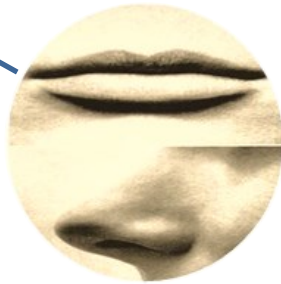
# Technical Achievability Considerations



**TIME**



Commercial Feasibility



Sensorial Acceptability



# FDA Proposed Solutions

**Agronomic Practices**

**Tobacco Blending and Curing**

**Chemical Extraction**

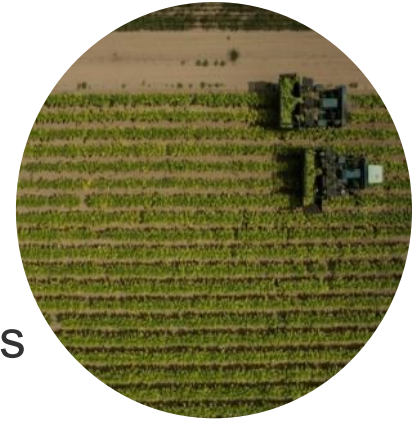
**Combining Solutions**

**Genetic Engineering**



# Agronomic Practices

- Seedling selection
  - Impractical and inaccurate
- Increased plant population
  - Adverse effects on quality and production practices
- Eliminate topping of tobacco
  - Adverse effects on quality and production practices
- Add chemicals to influence nicotine synthesis
  - Requires USDA and EPA approval
- Tobacco treatment with biologics
  - Questionable results may not replicate at commercial scale



**None of these practices approach nicotine levels of 0.3-0.5 mg/g**



# Tobacco Blending and Curing

- Replace “nicotine-rich” species with lower nicotine species
  - *Nicotiana rustica* vs *Nicotiana tabacum*
- Utilize lower nicotine tobacco types
  - Replacing Burley and Bright with Oriental
- Blend tobacco leaf from lower stalk positions
  - Impractical and unsustainable
- Tobacco curing
  - No significant reduction of nicotine



**None of these practices approach nicotine levels of 0.3-0.5 mg/g**

# Chemical Extraction



- Water-based extraction (1950's)
  - Lab experiments reported up to 95% nicotine reduction
  - Abandoned due to resultant sensorial issues
- Solvent-based extractions (1960's)
  - Lab experiments reported up to 90% nicotine reduction
  - Abandoned due to resultant sensorial issues
- Steam distillation (1970's)
  - Lab experiments reported up to 90% nicotine reduction
  - Abandoned due to resultant sensorial issues

**None of these practices achieve nicotine levels of 0.3-0.5 mg/g**



# Chemical Extraction

- Super Critical Fluid Extraction (SCFE) (1970's – 1990's)
  - Non-selective removal of multiple compounds (nicotine and flavor)
- PM USA launched 'Next' and other brands using SCFE tobacco in early 1990's and discontinued marketing in 1992
  - 1988-1989: Consumer studies
    - Feedback: bad taste, bad aftertaste, and lack of strength
  - 1990-1992: Test Market
    - Also marketed as B&H® and Merit®
  - 1993: SCFE commercial production equipment was dismantled



**Product sales were discontinued due to consumer rejection**





# Combining Solutions



Agronomic  
Practices



Tobacco  
Blending/Curing



Chemical  
Extraction



Technical  
Achievability

## Combination is not a plausible assumption

- No data currently available to prove commercial achievability
- Potential complicating factors
  - Unknown sensory impact
  - Unknown HPHC profile



# Genetic Engineering

- Genetic engineering conceptually appears to be the most promising candidate among existing technologies
- Currently, there are no publically available tobacco varieties that meet FDA's suggested nicotine levels

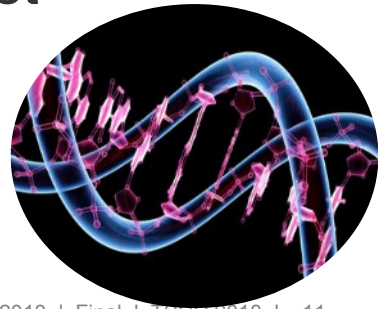
## Reported Nicotine Levels for Research Tobaccos

- Conventional Breeding: 2.0 – 2.5 mg/g  
*(Legg and Collins, Can J Genet Cytol, 1971, R.S. Lewis, Nicotine & Tobacco Research, 2018)*
- Genetic Engineering: 0.6 – 8.3 mg/g  
*(R.S. Lewis, Nicotine & Tobacco Research, 2018)*



# Genetic Engineering Concerns

- Poor leaf quality
- Intellectual property rights
- Genetically modified tobacco varieties (GMO) may require USDA deregulation
- Segregation of GMO tobaccos from conventional tobaccos
- State Minimum Standard Programs may need to adjust requirements for commercial production approval
- Time required for investigation and validation



# GMO Tobacco - Vector 21-41

- Commercial scale production has not been validated
- Vector 21-41 is believed to be a major component of SPECTRUM<sup>®</sup> cigarettes
- Available research indicates poor taste negatively influences adult smoking perception and behavior  
*(S. Dolan et.al., SRNT abstract, 2018)*
- Nardone *et.al.*, reported 78% non-compliance in clinical studies  
*(Nardone N et.al., Addiction, 2016)*
- Impact of Vector 21-41 on HPHCs in conventional cigarettes has not been determined



# Conclusion

- A product standard of 0.3-0.5 mg nicotine/g filler is currently not technically achievable
  - Commercial feasibility and sensorial acceptability
- Combination of different solutions is not yet proven to meet the FDA's suggested nicotine levels
- GMO tobaccos could be a possible solution, but require validation at commercial scale
- Impacts of GMO tobaccos on sensory and constituents profiles are unknown
- Even if achievable, significant development time would be required to meet the FDA's suggested nicotine levels

- **Further data and details:**

ALCS's comments to the FDA's ANPRM on a Tobacco Product Standard for Nicotine Level of Certain Tobacco Products.

<http://www.altria.com/About-Altria/Federal-Regulation-of-Tobacco/Regulatory-Filing>