



# Modeling the impact of an existing Tobacco product with a Modified- Risk Claim on Population Health

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# MRTPA Statutory Requirements ( § 911(g)(1))

- The candidate product, as it is actually used by consumers, will:
  1. Significantly reduce harm and the risk of tobacco-related disease to individual tobacco users; and
  2. Benefit the health of the population as a whole taking into account both users of tobacco products and persons who do not currently use tobacco products.

“**FDA encourages** the development and application of innovative analytical methods to make preliminary estimates of the potential effects of some change in the marketplace. Methods ....include secondary data analyses and **computational modeling.**”

*Source: Food and Drug Administration Center for Tobacco Products, 2012: Guidance for Industry - Modified Risk Tobacco Product Applications: Draft Guidance. Center for Tobacco Products.*

# Copenhagen® Snuff Fine Cut – Proposed Claim

**IF YOU SMOKE,  
CONSIDER THIS:**

Switching completely to this product from cigarettes reduces risk of lung cancer.

**1** Draws the attention of adult smokers

**2** **Single disease focus**  
Neither states nor implies that the product presents no risk of lung cancer or other disease

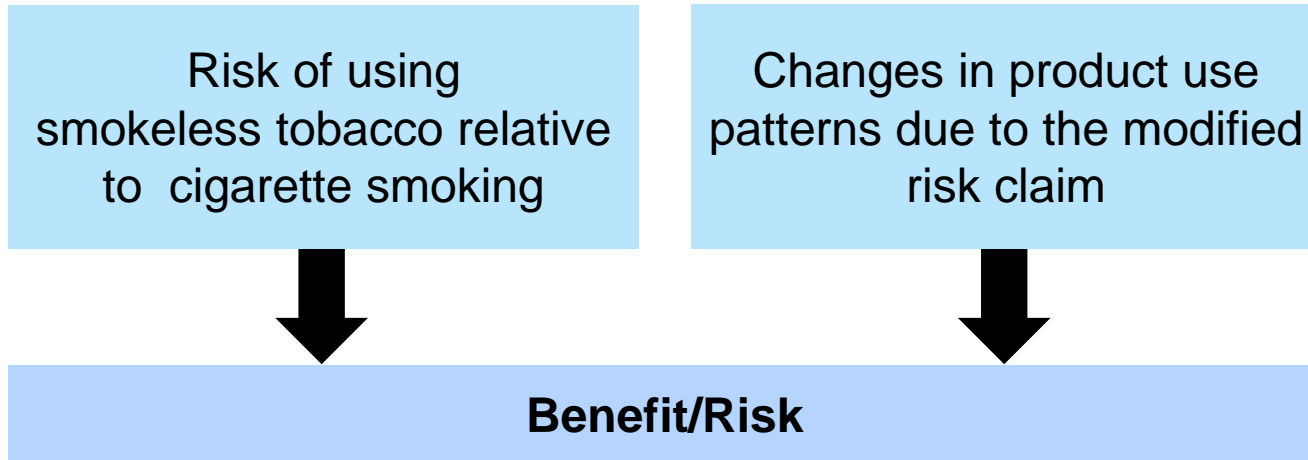
**3** **Desired single use behavior**

WARNING: This product can cause gum disease and tooth loss.

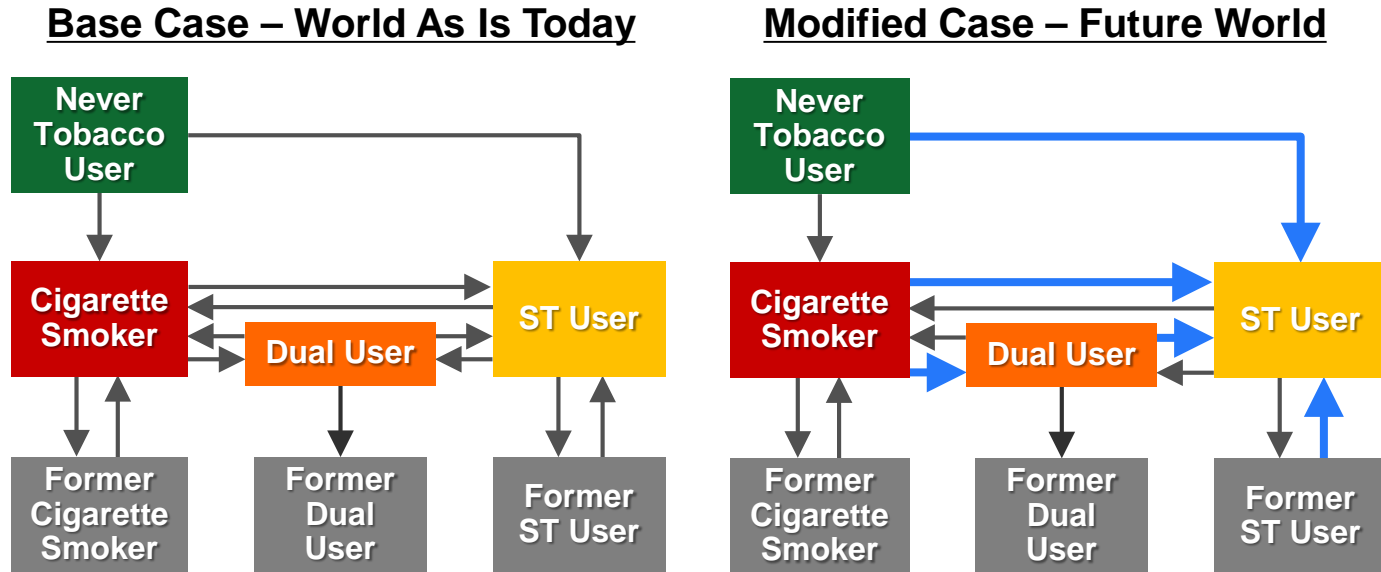
SMOKELESS TOBACCO  
© U.S. Smokeless Tobacco Co. 2017-01

**WARNING: This product can cause mouth cancer.**

# Modeling the Impact of the Claim



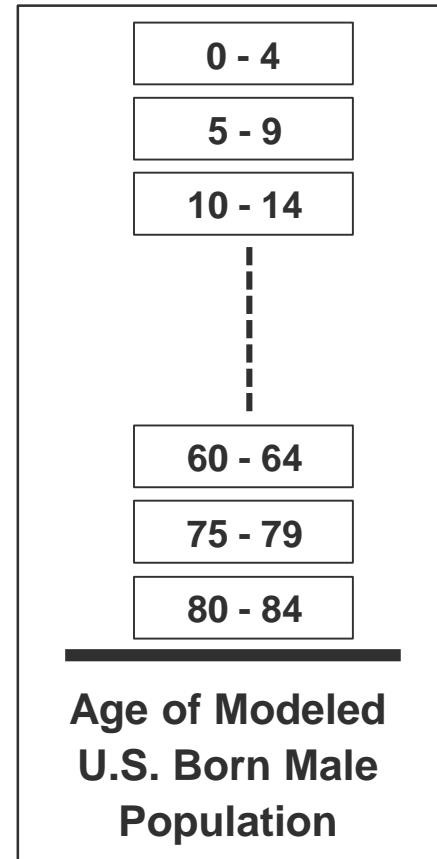
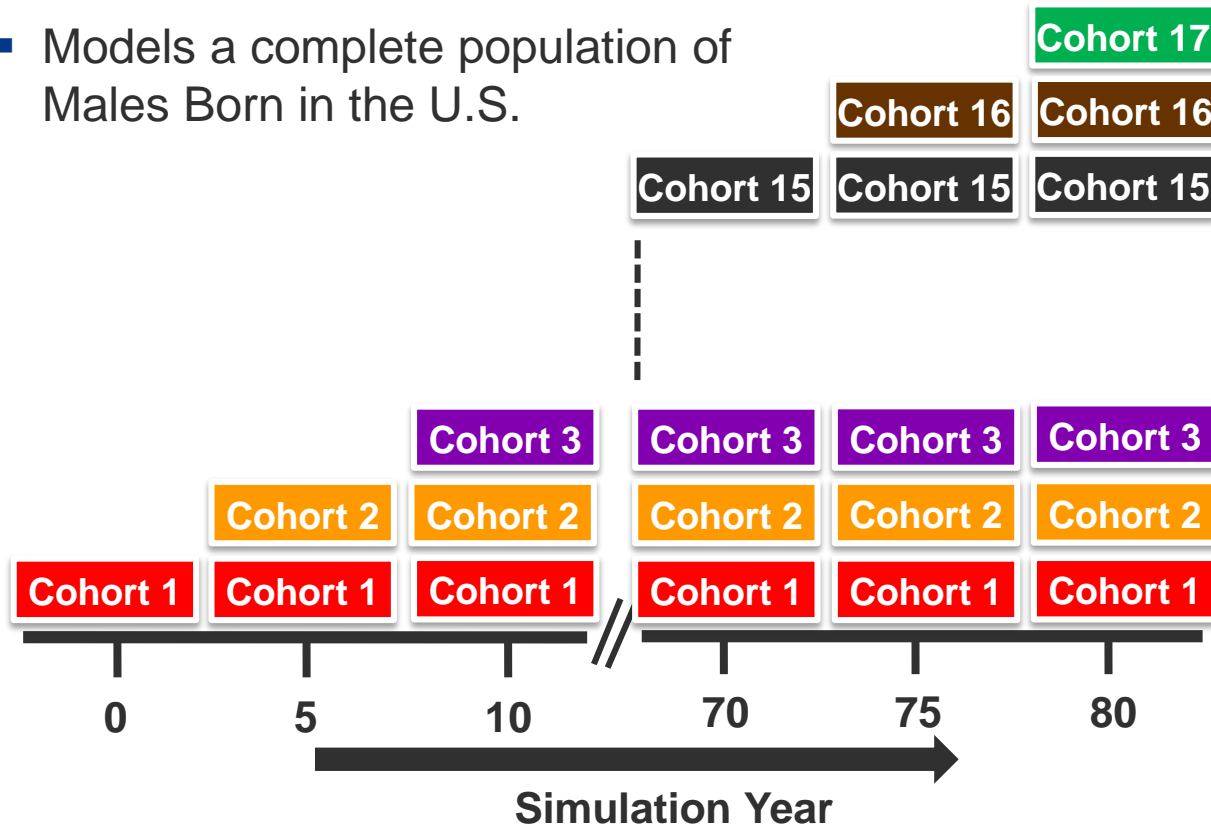
# Modeling Framework



**Estimate population benefit/risk by comparing the difference in All-cause Mortality between the Base Case and Modified Case**

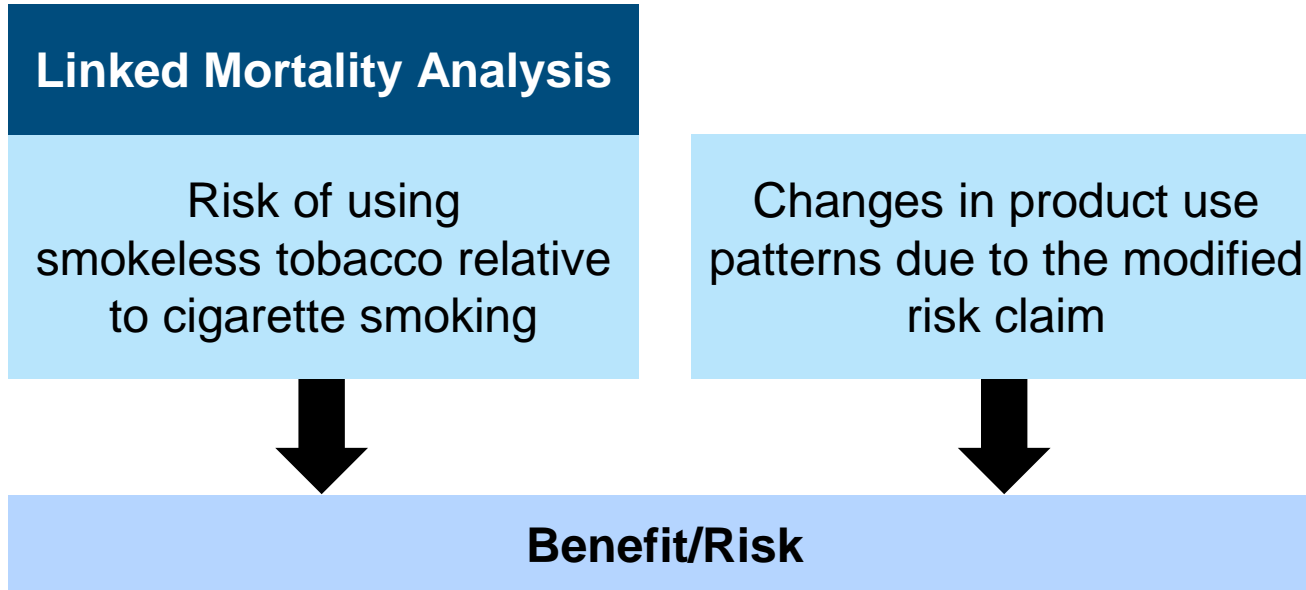
# Time-Staggered Multiple Cohort Approach

- Models a complete population of Males Born in the U.S.



Single Cohort Approach based on: Bachand, Annette M.; Sulsky, Sandra I., (2013) A dynamic population model for estimating all-cause mortality due to lifetime exposure history. Regul. Toxicol. Pharmacol. 67:2

# Modeling the Impact of the Claim



# Risk of Smokeless Tobacco (ST) Use Relative to Cigarette Smoking

- The increased likelihood of all-cause mortality estimated from ALCS Linked Mortality Analysis\*

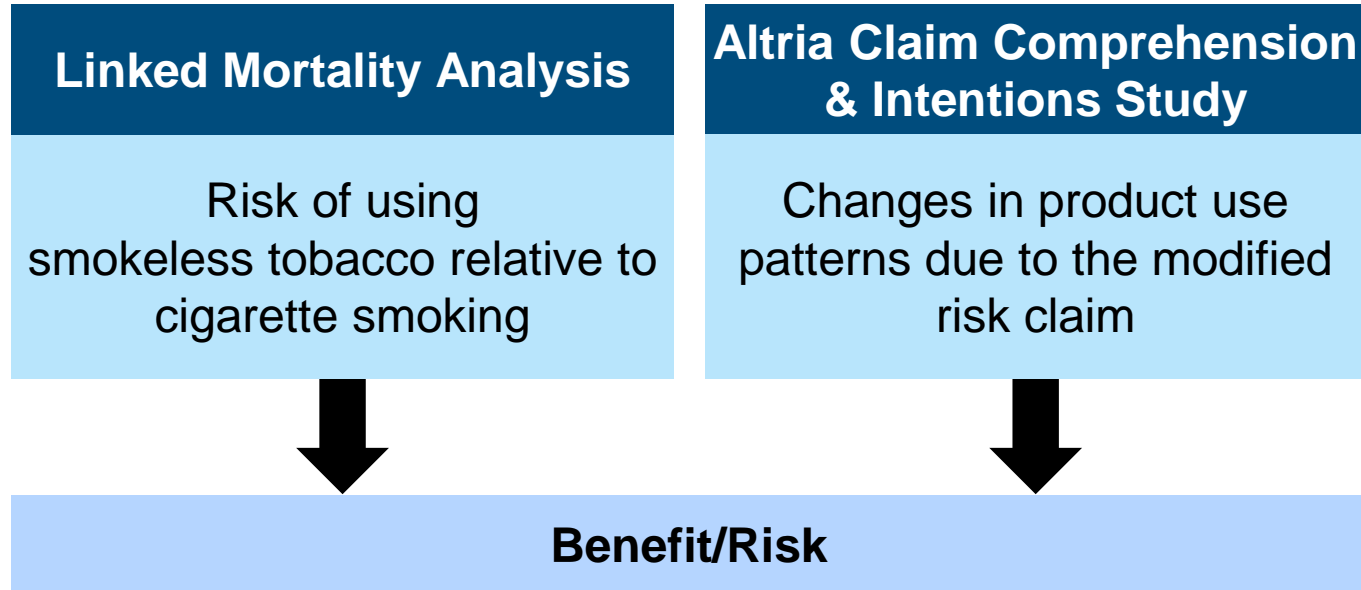


- We estimated the risk for Smokeless Tobacco Use to be 9% of Cigarette Smoking

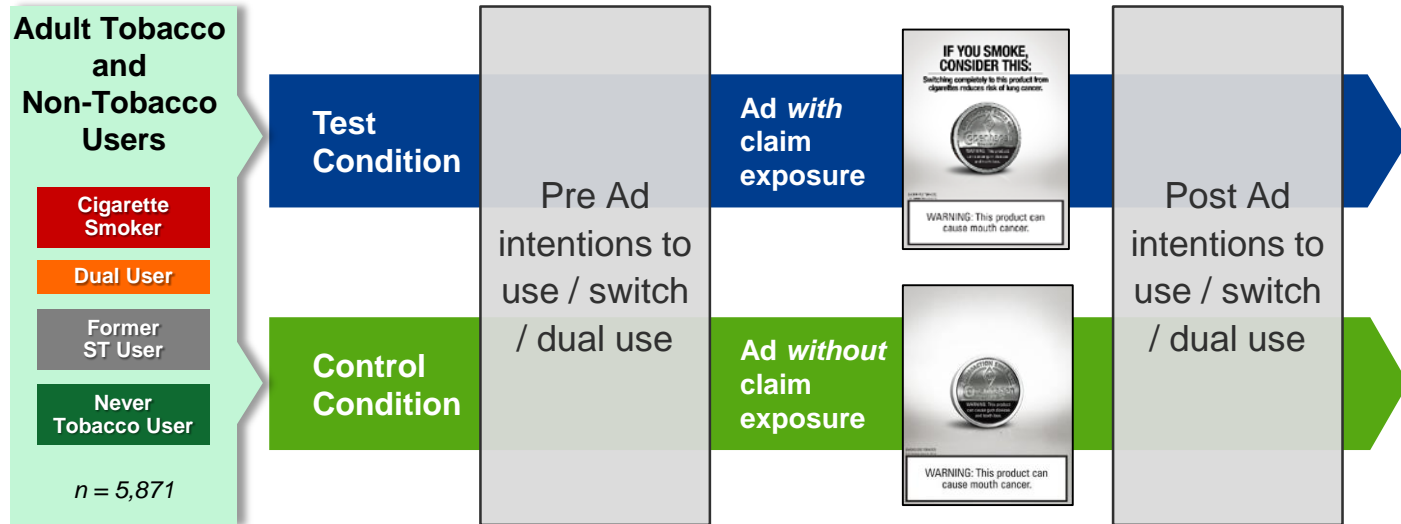
\*Fisher, M.T.; Tan-Torres, S.M.; Gaworski, C.L.; Black, R.A.; Sarkar, M., (2019) Smokeless tobacco mortality risks: An analysis of two contemporary nationally representative longitudinal mortality studies. Harm Reduct. J. 16;27



# Modeling the Impact of the Claim



# Altria Claim Comprehension & Intentions Study (CCIS)



- Estimate relative percent difference between response of Test and Control group
- Applied the estimated relative percent differences to Base Case transition rates to generate the Modified Case transition rates

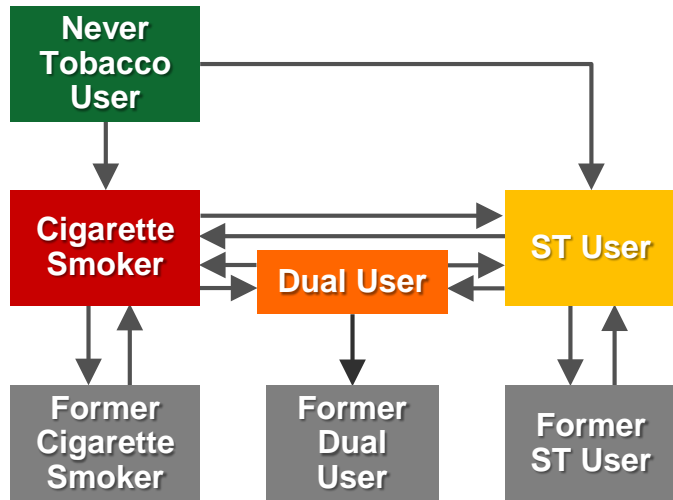
# Relative Impact

Adult Tobacco Use Behavior	Change in Likelihood of Behavior* (Relative Impact Factor)
1 Cigarette Smokers Switching to Copenhagen® Snuff	1.21
2 Cigarette Smokers Transitioning to Dual Use	1.25
3 Dual Users Switching to Copenhagen® Snuff	1.06
4 Former Smokeless Tobacco Users Relapsing to Copenhagen® Snuff	1.00
5 Never Users Initiating with Copenhagen® Snuff	0.94

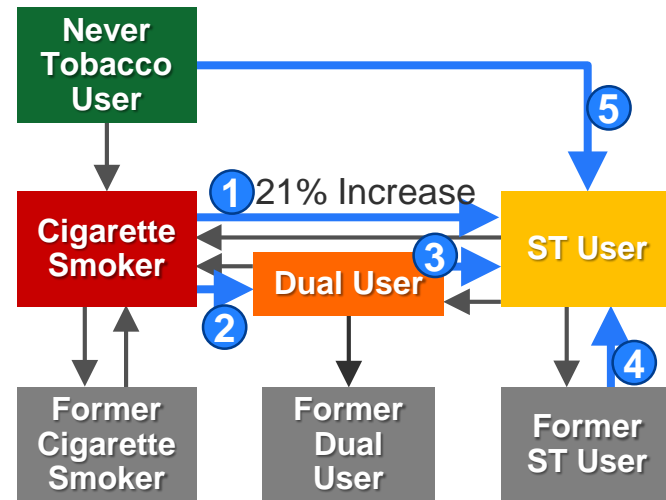
\*Results not statistically significant.

# Modeling Framework


**Base Case – World As Is Today**



**Modified Case – Future World**



# Adult Male Transition Rates

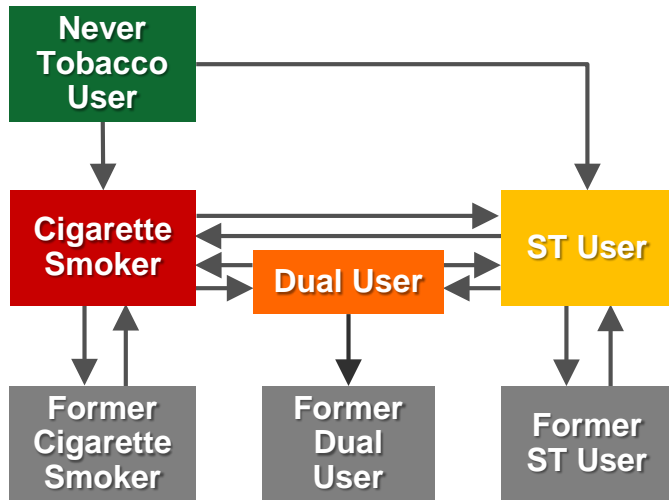
Tobacco Use Transition	Base Case Transitions* (From the Literature)	Modified Case Transitions* (Adjusted from CCI Study)
1 Current smoker → ST	1.4%	1.7%
		<b>21% Increase</b> 
2 Current smoker → Dual user (ST + cigarettes)	3.2%	4.0%
3 Dual user → ST	17.4%	18.4%
4 Former ST → ST	1.8%	1.8%
5 Never user → ST	1.6%	1.5%

\*Five year transition rates

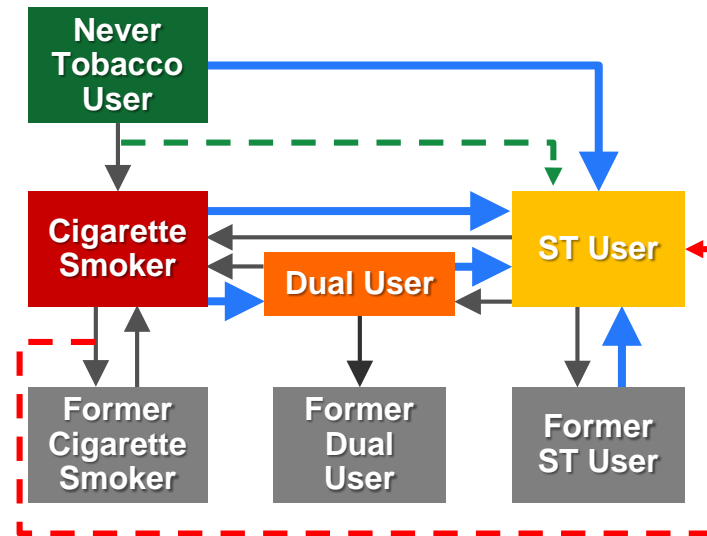
Base case transition rates largely informed by Tam J., Day H.R., Rostron B.L., Apelberg B.J. A systematic review of transitions between cigarette and smokeless tobacco product use in the United States. BMC Public Health. 2015;15:258

# Modeling Framework

## Base Case – World As Is Today



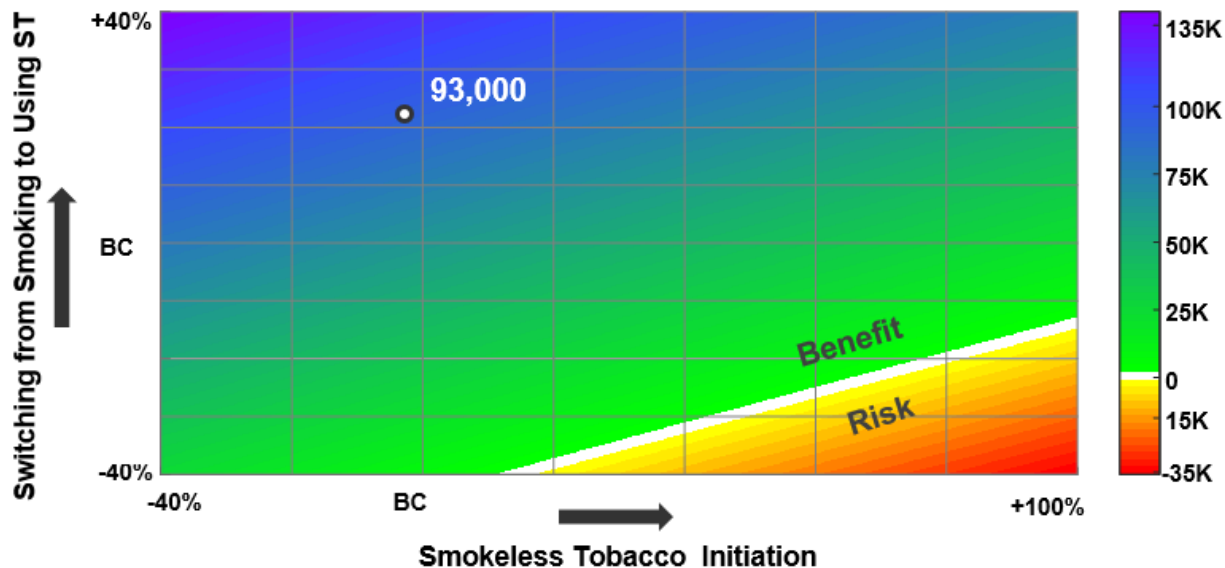
## Modified Case – Future World



**Approximately 93,000 premature deaths prevented over 60 years following claim authorization**

# Sensitivity Analysis

- Concurrently vary:
  - Change in rate of Never Tobacco Users initiating on smokeless tobacco (*Initiation*)
  - Change in rate of Cigarette Smokers switching to smokeless tobacco (*Switching*)
- All other transition rates kept the same as those in the Modified Case scenario



# Summary

- Models can serve as important tools for evaluating population health impact
- Sensitivity Analysis is important in examining the robustness of model projected outcomes

## FDA Remarks on Population Health Benefit

FDA: “Computational modeling estimated a relatively small net population health benefit from market authorization of Copenhagen Snuff Fine Cut with the proposed modified risk claim.”

*Source: FDA TPSAC presentation slide 49.*





*Article*

# A Computational Model for Assessing the Population Health Impact of Introducing a Modified Risk Claim on an Existing Smokeless Tobacco Product

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